

Hawke's Bay Regional Investment Company Ltd

2019-20

Annual Report



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Chairman's Report

It has been a very successful year for the company.

The final result for Hawke's Bay Regional Investment Company Ltd (HBRIC) for this year is a net profit after tax of \$48m.

The equity of the company has increased by \$112m to \$459m.

Dividends paid to Council were \$46.5m.

HBRIC embarked on a significant capital restructuring process in 2019, following Council shareholder agreement to sell a minority shareholding in Napier Port via an Initial Public Offering (IPO) listing on the New Zealand Stock Exchange (NZX).

This process was successfully completed, with Napier Port listing on the NZX on 20 August 2019.

This has supported restructuring of Napier Port's balance sheet to accommodate the development of a new \$170m+ wharf and other capital projects.

Additionally, \$107m of funds (after deduction of transaction costs) were released to HBRIC, following the dilution of HBRIC's share in Napier Port from 100% to 55%. This result exceeded previously signaled expectations, outlined in the public consultation documents, by approximately \$24m.

The release of funds has supported diversification of Council and HBRIC's investment portfolio.

As at 30 June 2020 the \$107m has been distributed or allocated as follows:

\$44.0m	Dividend to Hawke's Bay Regional Council (subsequently invested into managed funds)
\$1.5m	Loan repayment to Hawke's Bay Regional Council (subsequently invested into managed funds)
\$61.5m	Invested in managed funds between HBRIC and Council operating under Council's statement of investment policy objectives (SIPO)
<u>\$107m</u>	TOTAL (invested into managed funds)
\$43.5m	With HBRIC (plus any revaluation changes subsequent to the IPO)
\$63.5m	With Council (plus any revaluation changes subsequent to the IPO)

To maximise funds with Council, HBRIC and Council have entered into a financial arrangement whereby HBRIC has transferred \$17m of managed funds to Council ownership in return for a loan owing to HBRIC with commercial interest rates applying. The remaining \$43.5m of funds retained in HBRIC are invested in managed funds, controlled by Council's SIPO.

Napier Port

Napier Port is a vital contributor to the regional economy and valuable asset.

The Napier Port IPO process has resulted in a transparent market value for the Port. Last year the carrying value of the asset (100% ownership) was \$348m (pre IPO). As at 30 June 2020, the value of Napier Port was \$720m, representing a \$372m increase in the value of the asset. HBRIC's 55% share of Napier Port as at 30 June was \$396m, greater than the value under 100% ownership a year ago.

Construction of 6 Wharf commenced swiftly following the IPO, with the project well advanced and due for completion in 2022. Additionally, Napier Port has purchased a new Tug, supporting the ongoing future proofing of the business.

From a trade perspective, Napier Port continues to perform well. However, due to the impact of Covid-19 related trade restrictions during April and May, and the ongoing global uncertainty this pandemic presents for local and international trade, there is increased uncertainty in the outlook for the business.

In May, the Board of Napier Port advised:

'The board of directors has considered both the short-term impacts and long-term risk associated with COVID-19 in considering the interim dividend. With a full programme of committed strategic capital investments, including 6 Wharf, the board considers that it is prudent to take a conservative approach to the management of cash whilst this uncertainty exists. As such, the board has decided to defer any consideration of dividend payments until the end of the financial year. As a result, the decision has been made to cancel the interim dividend.'

'We recognise the impact this decision may have on our shareholders and remain grateful of your support as we navigate these difficult times and focus on protecting and growing the long-term value of your asset.'

'The board expects to review the full financial year result and outlook in November 2020 before making a decision on a final dividend'.

The Board of HBRIC supports the decision of the Napier Port directors to protect the long term interests and value of the business. It reflects the realities of commercial investment. The dividend cancellation has impacted HBRIC's financial outcome for the 2019/20 year and this impact has flowed through to Council.

In November 2020 Napier Port declared a final dividend of 5 cents per share with \$5.5m due to HBRIC in December 2020.

We note that the Port is a commercial operation that carries risk. It continues to have the following strategic challenges to balance its operating performance, growth and exposure to risk:

- A significant commitment to 6 Wharf expenditure
- Covid-19 related impacts on trade
- Increasing competitive pressures and risks from other ports around the country
- Risk of damage from seismic activity
- Increasing costs and deductibles for insurance cover and restricted availability supply of cover



Forestry

During the year, with the support of the Provincial Growth Fund, HBRIC completed a comprehensive assessment of the forestry sector. The project, Right Tree Right Place, evaluated a series of options to improve economic, environmental and social outcomes within the region.

Significant intellectual property was developed, which is now being used to inform Council's land management strategies. The Board of HBRIC in consultation with Council has decided not to directly invest in commercial forestry at this point in time.

Project cost: \$480k, offset by \$235k of funding from MPI (PGF). Net cost to HBRIC \$245k.

FoodEast

During the year HBRIC and Council were approached by Hastings District Council to consider investment in a new foodhub for Hawke's Bay.

Council and HBRIC resolved to support the project with initial funding support of \$100,000, with any further investment subject to further due diligence and a business case.

HBRIC has been participating in the design and development of the foodhub, now named FoodEast, through membership on the Establishment Board and various sub committees. A decision on further investment is subject to a business case, expected late 2020.

Governance and Management

During the year the Board of HBRIC changed with the retirement of Rex Graham (outgoing Chair) and Peter Beaven (outgoing director).

Dan Druzianic was appointed independent Chair.

Councillors Rick Barker, Craig Foss and Neil Kirton joined the Board.

Councillor directors receive no directors fees.

During the year the management of HBRIC was also restructured. In May 2020, Blair O'Keeffe stood down as part time Chief Executive, and is now an independent contractor to HBRIC, providing support for commercial projects.

All HBRIC corporate administration and finance functions are now undertaken by Council under contract.

HBRIC has no permanent employees.

The year ahead

Covid-19 has and will continue to have a significant impact on the economy of Hawke's Bay. As such, the board of HBRIC, with Council's support, continues to explore commercial opportunities which can support growth of the local economy and provide suitable returns.

I would like to thank Hawke's Bay Regional Council for their leadership, vision and support over the past 12 months.

I would also like to thank all of the team at Napier Port, HBRIC and Council who delivered an outstanding result from the Napier Port IPO.



Dan Druzianic
Chairman

Directors' Report

The Directors hereby present their report and Financial Statements of the Hawke's Bay Regional Investment Company Limited for the year ended 30 June 2020.

Reporting entity

The Hawke's Bay Regional Investment Company Ltd ('HBRIC Ltd') was incorporated in New Zealand on 21 February 2012 and is 100% owned by Hawke's Bay Regional Council ('Council'). The company is domiciled in New Zealand.

The Group financial statements comprise the financial statements of HBRIC Ltd and its subsidiaries, the Port of Napier Limited ('Napier Port') and Napier Port Holdings Limited (NPHL).

Registered office

159 Dalton Street
Napier South
Napier 4110
New Zealand

Basis of consolidation

The consolidated financial statements comprise the financial statements of HBRIC Ltd and its subsidiaries as at and for the year ended 30 June 2020.

Principal Activities

Parent company

The Hawke's Bay Regional Investment Company Ltd (HBRIC) currently owns 55% of Napier Port Holdings Limited (NPHL), who is the 100% owner of the Port of Napier Limited (PONL). A portion of the funds received from the sale of 45% ownership in PONL have been invested in managed funds.

Subsidiary companies

Port of Napier Limited's principal activities are the commercial operation of Napier Port.

Napier Port Holdings Limited was incorporated 12 June 2019 to act as a holding company of the Port of Napier.

Remuneration of Directors

Remuneration paid to Directors during the year was as follows:

Parent company

D Druzianic (Chairman)	\$ 30,000
Rick Barker	\$ -
Neil Kirton	\$ -
Craig Foss	\$ -

Subsidiary companies - Port of Napier Limited and Napier Port Holdings Limited

A MacLeod (Chairman)	\$135,292
S Moir	\$ 83,357
W Harvey	\$ 24,688
D Puketapu	\$ 74,684
E Harvey	\$ 74,684
V Tremaine	\$ 81,944
R Barker	\$ 64,684
B O'Keefe	\$ 64,684

Wendie Harvey resigned 3 October 2019

Board committees

As at 30 June 2020 the Board of the Parent Company had no separate committees.

Directors' interests

The company maintains an interests register in which particulars of certain transactions and matters involving the Directors are recorded. These are requirements under the Companies Act 1993. The following notices have been received from Directors disclosing their interests in other companies.

Parent company

Dan Druzianic	Director, Moore Markhams Hawke's Bay Ltd Director, Bostock New Zealand Ltd Director, Hawke's Bay Independent Brewery Ltd Director, Hawke's Bay Community Fitness Centre Trust Director, Unison Networks Trustee of trusts associated with various directors of companies which may from time to time have interests to be noted
Rick Barker	Councillor, Hawke's Bay Regional Council Director, Napier Port Holdings Limited Director, Port of Napier Limited Chair, West Coast District Health Board Director, Fifteen Two Limited Director, Rick Barker Consulting Chief Crown Negotiator
Neil Kirton	Councillor, Hawke's Bay Regional Council Director, Good Shepherd Transport Ltd Employment, Hohepa Services Ltd
Craig Foss	Councillor, Hawke's Bay Regional Council Director, Nikau One Limited Director, Magpie Investments Limited Director, Foss Limited Director, Afrimat Australasia Limited Director, Trusted Foods Limited Director, Horse of the Year (Hawke's Bay) Limited Director, Hawke's Bay Tourism Associated with an entity which owns 5,384 shares in Napier Port

Subsidiary companies - Port of Napier Limited and Napier Port Holdings Limited

Director	Interests declared (as at reporting date)	
A Macleod	Optimal Product Limited Silverstripe Limited Hold Fast Investments Limited IHC Board Appointments Committee Silverstripe Trustee Limited Big Brothers Big Sisters Hawke's Bay	Chair Chair and Shareholder Chair Member Director Trustee
S Moir	The Guardians of NZ Superannuation Fund Todd Family Office IJAP Limited	Director Director Director

D Puketapu	Manawanui Support Limited	Director
	Ngati Porou Holding Company & subsidiaries	Director
	Tamaki Redevelopment Company & subsidiaries	Director
	New Zealand Cricket	Director
	New Zealand Olympic Committee	Director
V Tremaine	Riverland Water Holdings Pty Limited	Chair
	Statewide Superannuation Pty Limited	Director and Member
	SouthernLaunch.Space Pty Limited	Chair
	Green Industries SA	Director
E Harvey	Heartland Bank Limited	Director
	Investore Property Limited	Director
	Stride Property Limited	Director
	Stride Investment Management Services Limited	Director
	Kathmandu Holdings Limited	Director
B O’Keeffe	Hawke’s Bay Rescue Helicopter Trust	Chair
	Central Economic Development Agency	Director
	Z Energy Limited	Director
	Central Air Ambulance Rescue Limited	Director
	Hawke’s Bay Regional Investment Company Limited	Contracted Advisor
R Barker	Hawke’s Bay Regional Council	Councillor
	Hawke’s Bay Regional Investment Company Limited	Director
	West Coast District Health Board	Chair

Directors' insurance

The Company has arranged policies of Directors' Liability Insurance, which together with a Deed of Indemnity ensures that as far as possible, Directors will not personally incur any monetary loss as a result of actions undertaken by them as Directors. The insurance does not cover liabilities arising from criminal actions.

Remuneration of employees

The number of employees for the Group and Parent, whose total annual remuneration was in the specified bands, is as follows:

Remuneration bands	Group	Parent
\$100,000 - 109,999	25	-
\$110,000 - 119,999	35	-
\$120,000 - 129,999	17	-
\$130,000 - 139,999	15	-
\$140,000 - 149,999	16	-
\$150,000 - 159,999	5	-
\$160,000 - 169,999	5	-
\$170,000 - 179,999	2	-
\$180,000 - 189,999	4	-
\$200,000 - 209,999	1	-
\$230,000 - 239,999	1	-
\$250,000 - 259,999	2	-
\$270,000 - 279,999	2	-
\$280,000 - 289,999	1	-
\$290,000 - 299,999	1	-
\$300,000 - 309,999	1	-
\$310,000 - 319,999	1	-
\$320,000 - 329,000	1	-
\$330,000 - 339,000	1	-
\$420,000 - 429,000	1	-
\$470,000 - 479,000	1	-
\$750,000 - 759,999	1	-



The annual remuneration specified in the above bands includes payments made to staff under both short term and long term staff incentive schemes and redundancy benefits.

Use of company information

During the year the Board received no notices from Directors of the Company requesting to use Company information received in their capacity as Directors, which would not otherwise have been available to them.

Board operation

Operation of the Board is governed by the Constitution of the Company, and the rules, procedures and guidelines adopted by the Board.

Auditors

The Office of the Auditor-General is appointed as auditor under Section 15 of the Public Audit Act 2001 and Section 70 of the Local Government Act 2002. Audit New Zealand has been appointed to provide these services. Audit fees are disclosed within the financial statements.

Donations

The parent company and subsidiary made no donations during the year (2019: nil).


Dividends

During the year the parent company paid fully imputed ordinary dividends of \$46,457,500 (2019: \$10,000,000).

Directors' responsibility statement

The Directors are responsible for ensuring that the financial statements give a true and fair view of the financial position of the Company and the Group as at 30 June 2020 and their financial performance and cash flows for the year ended on that date.

The Directors consider that the financial statements of the Company and the Group have been prepared using appropriate accounting policies consistently applied and supported by reasonable judgements and estimates and that all relevant financial reporting and accounting standards have been followed.


Rick Barker (Acting Chair)
Craig Foss (Director)

**HAWKE'S BAY REGIONAL INVESTMENT
COMPANY LIMITED
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For the year ended 30 June 2020**

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Performance Statement



Statement of Profit or Loss
For the year ended 30 June 2020

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Income					
Port operations		96,313	-	96,627	-
Other income		2,426	235	1,964	-
Dividend income		70	46,777	-	10,000
Government grants		2,036			
Operating income	3	100,845	47,012	98,591	10,000
Expenditure					
Employee benefit expenses		32,336	-	28,478	-
Maintenance expenses		8,957	-	9,032	-
Depreciation & amortisation expense		12,999	-	11,629	-
Transaction costs arising on the proposed issuance of shares		1,595	-	4,608	-
Other operating expenses	4	21,299	1,104	18,917	1,104
Operating expenditure		77,186	1,104	72,664	1,104
Operating profit before net financing costs		23,659	45,908	25,927	8,896
Finance income	5	601	338	80	3
Finance expenses	5	1,325	78	10,796	406
Net finance costs		724	260	10,716	403
Operating profit after net financing costs		22,935	46,168	15,211	8,493
Gain/(loss) from sale of investments		163	1,738	-	-
Share of gain/(loss) from impairment of investment in joint venture		-	-	1,103	-
Profit before taxation		22,772	47,906	14,108	8,493
Income tax expense	6	6,168	17	4	5,872
Total tax expense		6,168	17	4	5,872
Profit after tax		16,604	47,889	14,112	14,365
Profit for the period attributable to the Equity holders of the Parent		10,553	47,889	14,112	14,365
Non-controlling Interests		6,051	-	-	-
		16,604	47,889	14,112	14,365

The accompanying notes form part of these financial statements.

Statement of Comprehensive Income
For the year ended 30 June 2020

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Profit after tax attributable to the Shareholder of the Company		16,604	47,889	14,112	14,365
Other Comprehensive Income					
Asset revaluation	9	535	110,535		57,000
Deferred tax on revaluation of sea defences	9	-	-	3,949	-
Changes in fair value of cash flow hedges		200	-	1,070	-
Cash flow hedges transferred to property, plant and equipment	-	200	-	-	-
Deferred tax on changes in fair value of cash flow hedges	-	-	-	1,455	-
Impairment of sea defences	-	5,788	-	-	-
Deferred tax on revaluation of sea defences		704	-	-	-
Cash flow hedges transferred to the Income statement		-	-	6,269	-
Total Comprehensive Income		12,056	158,424	21,805	71,365
Comprehensive income attributable to the Equity holders of the Parent		8,293	158,424	21,805	71,365
Non-controlling Interests		3,763	-	-	-
		12,056	158,424	21,805	71,365

Statement of Changes in Equity
For the year ended 30 June 2020

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Equity as at beginning of year		215,032	347,093	205,041	285,729
Profit after tax attributable to the Shareholders of the Company		16,604	47,889	14,111	14,365
Other comprehensive income	-	4,549	110,535	7,692	56,999
Transaction costs arising on proposed issuance of shares	9 -	5,133	-	1,812	-
Business reorganisation	9	-	-	-	-
Dividends	8 -	48,696	46,458	10,000	10,000
Share issues		234,000	-	-	-
Acquisition of treasury shares	22, 9 -	323	-	-	-
Fair share loans to employees	22, 9 -	1,188	-	-	-
Share - based payments	22, 9	375	-	-	-
Equity as at end of year	9	406,122	459,059	215,032	347,093
Equity attributable to:					
Equity holders of the parent		251,413	459,059	215,032	347,093
Non-controlling interests		154,709	-	-	-

The accompanying notes form part of these financial statements.

Statement of Financial Position
As at 30 June 2020

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
EQUITY					
Share capital	9	404,867	177,500	177,500	177,500
Reserves	9	71,217	110,535	75,451	170,600
Retained earnings	9	69,962	171,024	37,919	1,007
Total Equity		406,122	459,059	215,032	347,093
Equity attributable to:					
Equity holders of the parent		251,413	459,059	215,032	347,093
Non-controlling interests		154,709	-	-	-
LIABILITIES					
Non-Current Liabilities					
Deferred tax liabilities	6	15,598	154	16,128	-
Provisions for Employee Entitlements	12	477	-	421	-
Lease Liabilities	7	575	-	785	-
Total Non-Current Liabilities		16,650	154	17,334	-
Current Liabilities					
Derivative financial instruments	21	-	-	6,269	-
Borrowings	17,21	-	-	86,500	6,500
Taxation payable		2,569	-	5,268	-
Trade & other payables	11	16,678	248	12,959	1,221
Lease Liabilities	7	210	-	197	-
Total Current Liabilities		19,457	248	111,193	7,721
TOTAL LIABILITIES		36,107	95	128,527	7,721
TOTAL EQUITY & LIABILITIES		442,229	459,153	343,560	354,814
ASSETS					
Non-Current Assets					
Property, plant & equipment	14,7	338,287	-	313,530	-
Investment property	16	8,200	-	7,970	-
Intangible assets	13	1,193	-	1,010	-
Financial assets	15	62,201	458,201	-	348,000
Total Non-Current Assets		409,881	458,201	322,510	348,000
Current Assets					
Trade & other receivables	10	14,370	195	15,817	2,633
Cash and cash equivalents	18,21	18,712	757	4,841	3,790
Current tax asset	-	734	-	391	390
Total Current Assets		32,348	952	21,050	6,814
TOTAL ASSETS		442,229	459,153	343,560	354,814

The accompanying notes form part of these financial statements.

Statement of Cash Flows
For the year ended 30 June 2020

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
CASH FLOW FROM OPERATING ACTIVITIES					
<i>Cash was provided from:</i>					
Receipts from customers		100,209	2,888	96,445	5
Receipt of wage subsidy		2,036	-	-	-
Dividends received		-	46,708	-	10,000
GST received (net)		685	-	421	421
Subvention received		-	217	-	5,708
Interest received		62	62	3	3
		<u>102,992</u>	<u>49,875</u>	<u>96,869</u>	<u>16,137</u>
<i>Cash was applied to:</i>					
Payments to suppliers & employees		- 57,813	- 1,474	- 53,660	- 868
IPO transaction and related costs		- 6,119	-	-	-
Interest paid		- 473	- 464	- 4,050	- 20
GST paid (net)		- 290	- 290	- 9	-
Taxes paid		- 7,567	-	- 1,305	-
		<u>- 72,262</u>	<u>- 2,228</u>	<u>- 56,396</u>	<u>- 888</u>
Net Cash Flows from Operating Activities	18	<u>30,730</u>	<u>47,647</u>	<u>40,473</u>	<u>15,249</u>
CASH FLOWS FROM INVESTING ACTIVITIES					
<i>Cash was provided from:</i>					
Sale of assets		85	63,901	572	260
Third party contributions for purchase of intangibles		-	-	-	-
		<u>85</u>	<u>63,901</u>	<u>572</u>	<u>260</u>
<i>Cash was applied to:</i>					
Purchase of assets		- 99,093	- 61,626	- 16,532	- 2,618
Investment in associate		- 230	-	- 51	-
		<u>- 99,323</u>	<u>- 61,626</u>	<u>- 16,583</u>	<u>- 2,618</u>
Net Cash Flows from Investing Activities		<u>- 99,238</u>	<u>2,275</u>	<u>- 16,011</u>	<u>- 2,358</u>
CASH FLOWS FROM FINANCING ACTIVITIES					
<i>Cash was provided from:</i>					
Proceeds from shareholder loan		-	-	6,500	6,500
Proceeds from issue of ordinary shares		234,000	-	-	-
		<u>234,000</u>	<u>-</u>	<u>6,500</u>	<u>6,500</u>
<i>Cash was applied to:</i>					
Transaction costs arising on share issuances		- 6,944	-	- 3,946	-
Repayment of external loans		- 86,500	- 6,500	- 12,301	- 5,700
Repayment of lease liability		- 197	-	- 139	-
Termination of interest rate swaps		- 7,141	-	-	-
Acquisition of treasury shares		- 323	-	-	-
Fair share loans to employees to acquire shares		- 1,188	-	-	-
Borrowing establishment costs		- 632	-	-	-
Dividends paid		- 48,696	- 46,458	- 10,000	- 10,000
		<u>- 151,621</u>	<u>- 52,958</u>	<u>- 26,386</u>	<u>- 15,700</u>
Net Cash Flows from Financing Activities		<u>82,380</u>	<u>- 52,958</u>	<u>- 19,886</u>	<u>9,200</u>
Net Increase / (Decrease) in Cash & Cash Equivalents		<u>13,871</u>	<u>3,036</u>	<u>4,576</u>	<u>3,691</u>
Opening cash & cash equivalents		4,841	3,791	265	100
Closing Cash & Cash Equivalents		<u>18,712</u>	<u>757</u>	<u>4,841</u>	<u>3,791</u>

The accompanying notes form part of these financial statements.

Note 1: General Information

1.1 Reporting Entity

The Hawke's Bay Regional Investment Company Limited ('HBRIC Ltd') is a wholly owned subsidiary of Hawke's Bay Regional Council formed for the purpose of holding investments in subsidiary organisations. The company was incorporated on 21 February 2012.

The Group financial statements comprise the financial statements of HBRIC Ltd and its subsidiaries, the Port of Napier Limited ('Napier Port') and Napier Port Holdings Limited (NPHL).

HBRIC Ltd is considered a Council Controlled Trading Organisation on the basis that it operates for the purpose of making a profit, and is therefore classified for accounting purposes as a for-profit entity.

The financial statements of HBRIC Ltd and the Group are for the period ended 30 June 2020. The financial statements were authorised for issue by the HBRIC Board of Directors on 7 December 2020.

1.2 Basis of Preparation

The financial statements of HBRIC Ltd and the group have been prepared in accordance with generally accepted accounting practice in New Zealand ('NZ GAAP'). They comply with New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS'), and other applicable Financial Reporting Standards, as appropriate for-profit entities. These financial statements comply with International Financial Reporting Standards.

The statements have been prepared on a historic cost basis, except for investments, sea defences, investment properties and derivative financial instruments which are measured at fair value.

The Group's functional currency is New Zealand dollars and the statements have been presented in thousands of dollars (\$'000) exclusive of New Zealand Goods and Services Tax (GST) except for trade accounts payable and receivable, which are stated at GST inclusive amounts.

1.3 New Standards Adopted and Pronouncements Not Yet Adopted

No new standards have been adopted in the current reporting period.

1.4 Use of Judgements and Estimates

In the application of NZ IFRS, the Board is required to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In particular, information about significant areas of estimation and critical judgements in applying accounting policies that have a significant effect on the amount recognised in the financial statements are as follows:

- Valuation of sea defences (Note 14)
- Valuation of financial instruments (Note 21)
- Estimation of useful lives (policy on depreciation)
- Deferred taxes (Note 6)
- The application of pooling of interest method to transactions carried out under common control (Note 2.2)
- The allocation of IPO transactions and related costs between equity raising costs (deducted from equity) and those expensed. (Note 9)

As at the balance sheet date, the Group was operating in conditions affected by the COVID-19 virus global pandemic. The potential economic and public health consequences of this pandemic increase uncertainties regarding the Group's future trading results, including those arising from the pandemic's potential impact on our direct and indirect customers.

Risks that the Group is exposed to include financial risk, including credit risk and market risks, and the carrying value of assets. The revised economic situation at 30 June 2020 has required additional consideration of the expected credit loss in relation to accounts receivable, of impairment, and of the fair value of investment property. These additional considerations have resulted in an increase in the expected credit loss allowance for trade receivables (Note 10) but has not resulted in significant changes to the recorded amounts of other assets or liabilities.

Note 2: Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these group financial statements are set out below.

2.1 Basis of Consolidation

The consolidated financial statements comprise the financial statements of Hawke's Bay Regional Investment Company Ltd ('HBRIC Ltd') and its subsidiaries (as outlined in Note 15) as at and for the period ended 30 June each year ('the Group').

(2.1.1) Subsidiary

A subsidiary is an entity over which the Group has the power to govern the financial and operating policies so as to obtain benefits from their activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether a group controls another entity.

2.2 Acquisition of Subsidiary Subject to Common Control

On 15 July 2019, Napier Port Holdings Limited (NPHL) acquired 100% of the issued share capital of Port of Napier Limited (PONL) from Hawke's Bay Regional Investment Company Limited (HBRIC). This constitutes a transaction under common control as both entities were ultimately controlled by the same party and as such the transaction is not within the scope of NZ IFRS 3 Business Combinations.

The pooling of interests method has been adopted to account for the acquisition as a business combination carried out under common control. Under this method pre-transaction carrying values are used. Cash paid to HBRIC in conjunction with this reorganisation has been treated similar to a dividend and deducted from retained earnings. The financial statements have been prepared as if PONL and NPHL were consolidated for all of the periods presented. Historical information relates to PONL as NPHL was only incorporated shortly before the transaction and had not conducted any business prior to acquiring PONL.

2.3 Trade Receivables

Trade receivables are recognised initially at fair value and subsequently remeasured each balance sheet date at amortised cost using the effective interest method less any lifetime expected credit losses.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

In light of the COVID-19 impact on credit risks at the reporting date, the Group has recognised an expected credit loss allowance of \$339,000 in respect of its trade receivable balance at 30 June 2020. To measure the expected credit loss allowance amount, historical loss rates are adjusted to reflect forward-looking information. Trade receivables are grouped in accordance with their shared credit risk characteristics and global credit rating historical industry information applied to estimate future default and loss percentage rates. There have been no specific trade receivable balances written-off during the period.

2.4 Plant, Property and Equipment

(2.4.1) Operational Assets

Tugs, cranes and cargo and administration buildings (all Napier Port assets) are stated at deemed cost based on valuations performed as at 30 September 2005 and subsequent additions at cost, less subsequent accumulated depreciation. All other operational assets are accounted for at the historical cost of purchased Property, Plant and Equipment less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Sea defences are measured at fair value, based on periodic valuations by suitably qualified and experienced professionals, less accumulated depreciation and impairment. The valuation has been prepared on an optimised depreciated replacement cost basis. Revaluations are performed with sufficient regularity to ensure that the carrying value does not differ materially from its fair value. Differences between the valuations and the preceding carrying values are taken to the revaluation reserve. If the net balance of a revaluation reserve was to become a debit this would be charged to the income statement.

The costs of asset constructed by the group include the cost of all materials used in construction, direct labour on the project and an appropriate amount of directly attributed costs. Costs cease to be capitalised as soon as the asset is ready for productive use.

Work in progress are costs incurred in the course of bringing assets to the location and condition necessary for their intended service and includes costs of obtaining resource consents where required to proceed with capital projects.

(2.4.2) Subsequent Costs

Subsequent costs are added to the carrying amount of an item of property, plant and equipment when the cost is incurred if it is probable that future economic benefits embodied with the item will flow to HBRIC Ltd or the group and the cost can be measured reliably. All

other costs are recognised in the income statement as an expense during the financial period in which they are incurred.

(2.4.3) Revaluation Adjustments

Increases in carrying amounts arising from revalued assets are credited to revaluation reserves in equity. Decreases that offset previous increases of the same asset category are charged against revaluation reserves in equity. All other decreases are charged to the income statement.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

(2.4.4) Other Adjustments

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement. When revalued assets are sold, the amounts

2.5 Investment Property

Investment property is residential and commercial land and buildings held to earn rental income and for capital appreciation. Such property is initially recognised at cost. At each balance sheet date investment property is measured at fair value, representing open market value determined annually by independent, professionally qualified valuers. A gain or loss in value is recorded in the income statement for the period in which it arises.

2.6 Financial Assets

(2.6.1) Initial Recognition and Measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss. The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price.

(2.6.2) Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

(2.6.3) Financial assets at amortised cost.

NZ IFRS 9.4.1.2 Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired. The Group's financial assets at amortised cost includes trade receivables and related party loans.

(2.6.4) Financial assets at fair value through OCI (debt instruments)

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss. The Group's debt instruments at fair value through OCI includes investments in debt instruments held through fund managers.

(2.6.5) Financial assets designated at fair value through OCI (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under NZ IAS 32 Financial Instruments. The classification is determined on an instrument-by-instrument basis. Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognised in the statement of profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment. The Group elected to classify irrevocably its equity investments under this category.

(2.6.6) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss. This category includes derivative instruments and listed equity investments which the Group had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity

investments are recognised as other income in the statement of profit or loss when the right of payment has been established.

2.7 Intangible Assets

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their useful lives of between 3 to 10 years.

2.8 Depreciation and Amortisation

Depreciation is provided on all tangible property, plant and equipment other than freehold land capital dredging, at rates calculated to allocate the assets' cost less estimated residual value over their useful lives.

<i>Asset Category</i>	<i>Years</i>
Site Improvements	10 - 50
Vehicles, Plant & Equipment	3-25
Floating Plant	30
Maintenance Dredging	8
Wharves & Jetties	10-80
Buildings	10-60
Sea Defences	100-200

Depreciation on crane assets is calculated on a unit-of-production basis with estimated useful lives of 33,000-36,000 operating hours.

Land and capital dredging are not depreciated as they are considered to have indefinite useful lives.

The residual values and useful economic lives adopted for depreciation purposes are key assumptions in determining depreciation of sea defences.

Impairment

Assets that have an indefinite useful life are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds the recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

Impairment losses directly reduce the carrying amount of assets and are recognised in the income statement.

2.9 Cash and Cash Equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

2.10 Borrowings

On initial recognition all borrowings are recognised at the fair value of consideration received less directly attributed transactions costs. Borrowings are subsequently measured at amortised cost using the effective interest method. Fees paid on the establishment of the loan facility are amortised over the term of the loan.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

Borrowing costs are recognised as an expense when incurred except to the extent that they are capitalised. Borrowing costs that are directly attributable to the acquisition, construction or production of an asset are capitalised as a part of the cost of that asset.

2.11 Income Tax

Income tax expense includes components relating to current tax and deferred tax.

Current tax is the amount of income tax payable based on the taxable profit for the current year, and any adjustments to income tax payable in respect of prior years.

Deferred tax is the amount of income tax payable or recoverable in future periods in respect of temporary differences and unused tax losses. Temporary differences are differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised.

Deferred tax is not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition of an asset or liability in a transaction that affects neither accounting profit nor taxable profit.

Current tax and deferred tax are measured using tax rates (and tax laws) that have been enacted or substantively enacted at balance date.

Current and deferred tax is recognised against the profit or loss for the period, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

2.12 Employee Benefits

Short-term employee benefits including salaries and wages, annual leave and contributions to superannuation schemes are recognised when they accrue to employees and are measured at undiscounted cost.

The liability for long service leave is recognised and measured at the present value of the expected future entitlements to be made in respect of services provided by employees up to the reporting date. Consideration is given to the expected future wage and salary levels, experience of employee departures and periods of service.

2.13 Provisions

Provisions are recognised when:

- the Group has a present legal or constructive obligation as a result of past events, and
- it is more likely than not that an outflow of resources will be required to settle the obligation, and
- the amount has been reliably estimated.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects the current market assessments of the time value of money and risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense

Provisions are not recognised for future operating losses.

2.14 Revenue Recognition

Port operations services are a series of distinct performance obligations for the provision of marine, berthage and port infrastructure services to the Group's shipping customers as vessels berth which are accounted for as a single performance obligation. Revenue is recognised over-time using the percentage of completion method.

Revenue is measured based on the service price specified in the relevant tariffs or specific customer contract. The contract price for the services performed reflects the value transferred to the customer.

Investment property lease income is recognised on a straight-line basis over the period of the lease term.

Interest income is recognised on a time proportion basis using the effective interest method.

Dividend income is recognised when the right to receive payment is established.

Government grants are recognised as income when eligibility has been established by the grantor agency.

2.15 Financial Risk Management

The Group's activities expose it to a variety of financial risks, including foreign currency risk, liquidity risk, credit risk and cash flow interest rate risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

2.16 Accounting for Derivative Financial Instruments and Hedging Activities

Where all relevant criteria are met, hedge accounting is applied to remove the accounting mismatch between the hedging instrument and the hedged item.

(i) Classification of derivatives

Derivatives are only used for economic hedging purposes and not as speculative investments.

(ii) Hedge ineffectiveness

Hedge effectiveness is determined at the inception of the hedge relationship, and through periodic prospective effectiveness assessments to ensure that an economic relationship exists between the hedged item and hedging instrument.

Forward contracts

For hedges of foreign currency purchases, the Group enters into hedge relationships where the critical terms of the hedging instrument match the terms of the hedged item. The group therefore performs a qualitative assessment of effectiveness. If changes in circumstances affect the terms of the hedged item such that the critical terms no longer match exactly with the critical terms of the hedging instrument, the Group uses the hypothetical derivative method to assess effectiveness.

In hedges of foreign currency purchases, ineffectiveness may arise if the timing of the forecast transaction changes from what was originally estimated, or if there are changes in the credit risk of the Group or the derivative counterparty.

Interest rate swaps

The Group enters into interest rate swaps that have similar critical terms as the hedged item, such as reference rate, reset dates, payment dates, maturities and notional amount. The Group does not hedge 100% of its loans, therefore the hedged item is identified as a proportion of the outstanding loans up to the notional amount of the swaps. As all critical terms matched during the year, the economic relationship was considered to be 100% effective.

Hedge ineffectiveness for interest rate swaps is assessed using the same principles as for hedges of foreign currency purchases. It may occur due to:

- the credit/debit value adjustment on the interest rate swaps which is not matched by the loan, and
- differences in critical terms between the interest rate swaps and loans.

(iii) Measurement of derivatives

Forward exchange contracts and options and interest rate swaps are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured to fair value at balance date. The fair value of interest rate swaps is determined by reference to market values for similar instruments. The fair value of forward exchange contracts and options is determined by reference to current forward exchange rates for contracts with similar maturity profiles.

2.17 Foreign Currencies

Transactions in foreign currencies are translated at the New Zealand rate of exchange ruling at the date of the transaction. At balance sheet date foreign monetary assets and liabilities are translated at the closing rate and exchange variations arising from these are included in the income statement.

2.18 Trade and Other Payables

Trade and other payables are initially recorded at fair value and subsequently at amortised cost using the effective interest method.

Liabilities for wages, salaries and performance payments, including annual leave, expected to be settled within 12 months of the reporting date are recognised in respect of employee services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled.

2.19 Share Based Payments

The cost of share-based payment transactions are spread over the period in which the employees provide services and become entitled to the awards.

The cost of the equity-settled share-based transactions are measured by reference to the fair value of the equity instruments at the date at which they are granted. The cost of equity settled transactions is recognised in the income statement, together with a corresponding increase in the share-based payment reserve in equity.

2.20 Share Capital

All ordinary shares have no par value, equal voting rights and share equally in dividends and surplus on winding up. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds.

2.21 Leases

The Group recognises a right-of-use asset and a lease liability at the commencement date of a lease except for short-term operating leases, where the lease term is less than 12 months, or related to low value assets, which are expensed on a straight-line basis over the term of the lease.

On initial recognition lease liabilities are recognised at the net present value of the lease payments discounted using the interest rate implicit in the lease. Lease liabilities are subsequently measured at amortised cost.

Right-of-use assets are initially measured at cost, which comprises the initial amount of the lease liability. Right-of-use assets are included within property, plant and equipment in the statement of financial position and are subsequently measured on the same basis.

Lease income from operating leases is recognised as income on a straight-line basis over the term of the lease.

2.22 Comparatives

Certain immaterial adjustments have been made to prior year group comparatives to align with the current year disclosure.

2.23 Changes in Accounting Policies

There have been no changes in accounting policies.



Note 3: Income

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Operating income				
Income from Port operations	96,313	-	96,627	-
Property operations	2,191	-	1,964	-
Other income	235	235	-	-
Government grants	2,036			
Dividend Income from current investments	70	2,820	-	
Dividend income from investments derecognised during the year	-	43,957		10,000
Total operating income	100,845	47,012	98,591	10,000

Note 4: Other Expenses

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Items Included within Other Operating Expenses					
Auditors' fees paid to Audit New Zealand for audit of financial statements		34	34	28	28
Auditors' fees paid to Ernst & Young for audit of subsidiary's financial statements		212	-	148	-
Auditors' fees paid to Ernst & Young for other services		35	-	732	-
Directors' fees		635	30	322	30
Operating leases		-	-	-	-
Credit loss allowance		339	-	-	-
Fair value (gain)/loss on investment property	-	230	-	685	-
Asset retirement expenses		242	-	135	-
Net (profit)/loss on sale of property, plant and equipment		23	-	49	-

Auditor remuneration - non audit services comprises interim financial statement review, limited assurance engagement and risk management assurance.



Note 5: Finance Income and Expenses

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Interest income	- 601 -	338	- 80 -	3
Total finance income	- 601 -	338	- 80 -	3
Interest expense on borrowings	1,263	78	4,800	406
Interest rate swaps	872	-	6,269	-
lease imputed interest	53	-	-	-
Less: Interest expense capitalised to PPE	- 863	-	- 273	-
	1,325	78	10,796	406
Fair value (gain)/loss on interest rate swaps	-	-	-	-
Total finance expenses	1,325	78	10,796	406
Net finance costs	724 -	260	10,716	403

In August 2019 the Group's external loans and borrowings were repaid and interest rate swap agreements in place were terminated.

Note 6: Taxation

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Income tax expense				
Net profit before taxation	22,772	47,906	14,109	8,493
Income tax on the surplus for the year @ 28%	6,376	13,414	3,951	2,378
Adjustment to prior year taxation	188	171	- 5,491	- 5,483
Tax effect of income not recognised for accounting	-	-	-	-
Reinstatement of tax depreciation on buildings	- 1,508	-	-	-
Exempt dividends received	-	13,053	-	2,800
Imputation credits	- 20	- 20	-	-
Tax effect of non-assessable items	- 1,168	- 534	- 192	-
Taxation effect of non deductible items	2,300	39	1,728	33
Income tax expense	6,168	17	- 4	- 5,872
The taxation charge is represented by:				
Current taxation	5,743	-	7,885	389
Deferred taxation	237	154	- 2,406	-
Adjustments to current tax in prior periods	250	171	- 5,483	- 5,483
Adjustment for deferred tax of prior periods	- 62	-	-	-
Income tax expense reported in income statement	6,168	17	- 4	- 5,872
Deferred tax liability				
Opening balance	- 16,128	-	- 21,028	-
Adjustment prior year provision	62	-	-	-
Deferred portion of current year tax expense	- 237	154	2,406	-
Amounts charged or credited direct to equity	704	-	2,494	-
Closing balance	- 15,599	154	- 16,128	-
Deferred taxation is represented by:				
Accelerated tax depreciation	- 7,682	-	- 9,289	-
Fair value gains/(losses) on derivatives	-	-	1,756	-
Revaluation of sea defences	- 9,391	-	-	-
Share-based payments	-	-	-	-
Other	1,474	154	- 8,595	-
	- 15,599	154	- 16,128	-
Current tax asset				
Current tax asset is represented by:				
Tax receivable	-	-	-	-
Subvention receivable	-	-	389	389
Current tax asset reported in balance sheet	-	-	389	389
Imputation credit account				
Imputation credits available for use in subsequent periods	11,247	1,133	18,271	1,111

On 26 March 2020 the COVID-19 Response (Taxation and Social Assistance Urgent Measures) Bill was enacted which reinstated the ability for companies to claim depreciation on buildings that have an estimated useful life of 50 years or more from the 2020-21 income tax year. The reinstatement of tax depreciation on buildings required the Group to reinstate the tax base of its buildings. The Group has also removed the effect of the initial recognition exemption on those buildings acquired post May 2010. This net change has resulted in a decrease in the deferred tax liability of \$1,508,000 and a corresponding income tax benefit in the current period.

Note 7: Leases**Group****As a Lessee**

	2020	2019
	\$000	\$000
Right-of-use assets included in plant and equipment		
Balance at 1 July	964	1123
Depreciation	-213	-159
Balance at 30 June	751	964

Lease liabilities

Balance at 1 July	982	1123
Interest Expense	53	47
Lease payments - cash	-250	-188
Balance at 30 June	785	982

Lease liabilities

Current	210	197
Non-current	575	785
	785	982

The group leases plant and equipment for port operations typically for fixed periods of 5 to 7 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

As Lessor

The Group leases land and buildings to port users for terms of 1-30 years. The Group manages the risk associated with leased land and buildings by having formal contracts which include obligations on tenants to observe relevant laws, regulations, port operating requirements, and the right to conduct contaminant testing and require reinstatement to agreed standards

At balance date the following operating lease payments were receivable by the Group

	2020	2019
	\$000	\$000
Receivable within one year	1,803	1,660
Between one and two years	1,638	1,309
Between two and five years	4,774	3,919
Over five years	8,225	8,806
	16,440	15,694

Note 8: Dividends

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
2020 special dividend paid - 24.7600 cents per share (2019: 0.0 cps)	43,958	43,958	-	-
2020 interim dividend paid - 1.408 cents per share (2019: 0.0 cps)	4,738	2,500	-	-
2020 final dividend paid - No final dividend paid (2019: 5.6338 cps)	-	-	10,000	10,000
Dividends paid	48,696	46,458	10,000	10,000

Note 9: Capital and Reserves

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Share Capital					
Opening balance		177,500	177,500	177,500	177,500
Issue of ordinary shares		234,000	-	-	-
Dividends		11	-	-	-
Treasury shares		323	-	-	-
Fair share plan		1,188	-	-	-
		<u>410,000</u>	<u>177,500</u>	<u>177,500</u>	<u>177,500</u>
Less: Transaction costs arising on issue of shares		5,133	-	-	-
Closing balance		<u>404,867</u>	<u>177,500</u>	<u>177,500</u>	<u>177,500</u>

All ordinary shares have equal voting rights and share equally in dividends and surplus on winding up.

Treasury Shares

124,000 ordinary shares (2019: nil)	323	-	-	-
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Fair Share Plan

472,000 ordinary shares (2019: nil)	1,177	-	-	-
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The shares issued under the Fair Share Plan are held in Trust on behalf of employees until the employees' loans are satisfied in full. The Trust is a subsidiary of and consolidated in the financial statements of the Group.

Retained Earnings

Opening balance	-	37,918	-	1,006	-	42,233	-	5,371
Transfer from revaluation reserve		59	-	-	-	2,013	-	-
Profit for the period		16,604	47,889	-	-	14,113	14,365	-
Transaction costs arising on proposed issuance of shares		-	-	-	-	1,811	-	-
Business reorganisation	9(a)	-	170,600	-	-	-	-	-
Dividends		48,707	46,458	-	-	10,000	10,000	-
Closing balance		<u>69,962</u>	<u>171,024</u>	<u>37,918</u>	<u>1,006</u>	<u>37,918</u>	<u>1,006</u>	<u>1,006</u>

Hedging Reserve

Opening balance	-	-	-	1,731	-
other movements	-	-	-	2,013	-
Changes in fair value net of deferred tax	-	-	-	3,744	-
Closing balance	-	-	-	-	-

The hedging reserve comprises the effective portion of the cumulative net change in fair value of cash flow hedging instruments, related to hedged transactions that have not yet occurred.

Share-based payment reserve

Opening balance	-	-	-	-
Share-based payments	375	-	-	-
Closing balance	<u>375</u>	<u>-</u>	<u>-</u>	<u>-</u>

Revaluation Reserve

Opening balance		75,451	170,600	71,502	113,600
Business reorganisation	9(a)	-	170,600	-	-
Revaluation net of deferred tax		535	110,535	3,949	57,000
Impairment of sea defences		5,144	-	-	-
Closing balance		<u>70,842</u>	<u>110,535</u>	<u>75,451</u>	<u>170,600</u>

The revaluation reserve for the Parent relates to the revaluation of the shares in Napier Port Holdings Ltd and shares held through fund managers.

The revaluation reserve for the Group relates to the revaluation of the port sea defences.

Total Reserves		<u>71,217</u>	<u>110,535</u>	<u>75,451</u>	<u>170,600</u>
Total Equity		<u>406,122</u>	<u>459,059</u>	<u>215,032</u>	<u>347,093</u>

Costs incurred in relation to equity raising

The Group has incurred total transaction costs of \$6,728,000 during the year related to the initial public offering and listing of Napier Port Holdings Limited equity securities on the New Zealand Stock Exchange. Management have applied judgement to allocate these transaction costs between incremental costs that are directly attributable to issuing new shares and should be deducted from equity (\$5,089,000), costs that relate to the share market listing or are otherwise not incremental and directly attributable to issuing new shares which should be recorded as an expense in the income statement (\$1,562,000), and joint costs that relate to both share issuance and listing (\$77,000). The joint costs were required to be allocated between equity and expense on a rational basis and Management have applied judgement in determining this allocation. These judgements resulted in incremental costs of \$5,133,000 included in Share Capital within Equity and costs of \$1,595,000 being expensed in the Income Statement.

Note 9(a)

\$170.6m of cumulative revaluation gains relating to the investment in PONL were transferred from the revaluation reserve to retained earnings upon the sale of the PONL shares.

Note 10: Trade and Other Receivables

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Trade and other receivables				
Trade receivables	12,750	-	13,230	2,618
Accruals and prepayments	1,620	195	2,587	16
Total trade and other receivables	14,370	195	15,817	2,634
The ageing of trade receivables at reporting date is set out below:				
Not past due	9,157	-	8,630	2,618
Past due 0 - 30 days	3,326	-	3,920	-
Past due 30 - 60 days	100	-	616	-
Past due > 60 days	167	-	64	-
	12,750	-	13,230	2,618

In light of the COVID-19 impact on credit risks at the reporting date, the Group has recognised an expected credit loss allowance of \$339,000 in respect of its trade receivable balance at 30 June 2020. To measure the expected credit loss allowance amount, historical loss rates are adjusted to reflect forward-looking information. Trade receivables are grouped in accordance with their shared credit risk characteristics and global credit rating historical industry information applied to estimate future default and loss percentage rates. There have been no specific trade receivable balances written-off during the period.

Note 11: Trade and Other Payables

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Trade and other payables				
Trade payables	9,072	114	4,777	1,206
Trade accruals	3,252	134	5,328	15
Employee entitlement accruals	4,352	-	2,853	-
Total trade and other payables	16,676	248	12,958	1,221

The accounts payable carrying value is equivalent to the current fair value.

Employee entitlement accruals also include staff performance incentive payments due.

Note 12: Provisions for Employee Entitlements

	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Note				
Non-current				
Provisions for employee entitlements	477	-	421	-
Provisions for employee entitlements	477	-	421	-
Provisions for non-current employee entitlement				
Balance at beginning of year	421	-	421	-
Additional provision made	106	-	81	-
Amount utilised	-	-	-	-
Balance at end of year	477	-	421	-

Note 13: Intangible Assets

<u>Group</u>	Opening Cost \$000	Additions \$000	Transfer/ Disposals/ Impairment \$000	Closing Cost \$000	Opening Accum Amortisation \$000	Current Year Amortisation \$000	Transfer/ Disposals \$000	Closing Accum Amortisation \$000	Book Value \$000
Year ended 30 June 2020									
Computer software	6,644	660	-	7,304	5,634	477	-	6,111	1,193
Development expenditure	-	-	-	-	-	-	-	-	-
	<u>6,644</u>	<u>660</u>	<u>-</u>	<u>7,304</u>	<u>5,634</u>	<u>477</u>	<u>-</u>	<u>6,111</u>	<u>1,193</u>
Year ended 30 June 2019									
Computer software	6,606	38	-	6,644	5,123	511	-	5,634	1,010
Development expenditure	-	-	-	-	-	-	-	-	-
	<u>6,606</u>	<u>38</u>	<u>-</u>	<u>6,644</u>	<u>5,123</u>	<u>511</u>	<u>-</u>	<u>5,634</u>	<u>1,010</u>

<u>Parent</u>	Opening Cost \$000	Additions \$000	Transfer/ Disposals/ Impairment \$000	Closing Cost \$000	Opening Accum Amortisation \$000	Current Year Amortisation \$000	Transfer/ Disposals \$000	Closing Accum Amortisation \$000	Book Value \$000
Year ended 30 June 2020									
Computer software	-	-	-	-	-	-	-	-	-
Development expenditure	-	-	-	-	-	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Year ended 30 June 2019									
Computer software	-	-	-	-	-	-	-	-	-
Development expenditure	-	-	-	-	-	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

Note 14: Property, Plant and Equipment

Group	Opening Cost \$000	Reval/ Additions \$000	Transfer/ Disposals \$000	Adjustment on Consol. \$000	Closing Cost \$000	Opening Accum Depreciation \$000	Current Year Depreciation \$000	Transfer/ Disposals/ Impairment \$000	Closing Accum Depreciation \$000	Book Value \$000	
Year ended 30 June 2020											
Land	38,656	-	-	-	38,656	-	913	5,225	6,806	81,315	
Sea defences	88,121	-	-	-	88,121	668	708	49	11,723	16,803	
Buildings	28,713	50	237	-	28,526	11,064	1,963	563	26,162	37,640	
Site improvements	61,854	1,948	-	-	63,802	23,636	6,436	-	7,187	12,593	
Dredging	18,363	1,417	-	-	19,780	6,436	751	-	10,352	37,515	
Wharves & jetties	47,428	439	-	-	47,867	9,729	623	-	55,972	74,681	
Vehicles, plant & equipment	118,731	12,704	782	-	130,653	49,085	7,564	677	-	39,084	
Work in progress	12,282	26,802	-	-	39,084	-	-	-	-	-	
	414,148	43,360	-	1,019	-	456,489	100,618	12,522	5,062	118,202	338,287
Year ended 30 June 2019											
Land	38,656	-	-	-	38,656	-	360	-	668	87,453	
Sea defences	87,999	122	-	-	88,121	308	697	-	11,064	17,649	
Buildings	28,639	62	12	-	28,713	10,367	1,817	-	23,836	38,218	
Site improvements	61,298	2,083	1,527	-	61,854	21,819	753	-	6,436	11,927	
Dredging	16,623	-	1,740	-	18,363	5,683	620	-	9,729	37,699	
Wharves & jetties	46,609	778	41	-	47,428	9,109	578	-	49,085	69,646	
Vehicles, plant & equipment	115,135	4,080	484	-	118,731	42,792	6,871	-	-	12,282	
Work in progress	5,462	13,215	6,395	-	12,282	-	-	-	-	-	
	400,421	20,340	-	8,613	-	414,148	90,078	11,118	578	100,618	313,530
Parent											
Year ended 30 June 2020											
Land	-	-	-	-	-	-	-	-	-	-	
Year ended 30 June 2019											
Land	-	-	-	-	-	-	-	-	-	-	

Plant and Equipment includes right-of-use assets relating to leased plant and equipment.

Sea defences were revalued to fair value as at 30 June 2017 by AECOM New Zealand Ltd and the revalued amounts included in the statement of financial position as at 30

Significant estimates – valuation of sea defences

The valuation of sea defences is subject to assumptions and judgements which materially affect the resulting valuation. Such factors include replacement quantities and unit values, the condition and performance of assets, estimated total and remaining effective lives of 70 to 156 years and 5 to 62 years, respectively, and estimated residual values of 20% of replacement cost. Other inputs incorporated into the valuation process include Statistics NZ Indices and an allowance for project on-costs of 10-12%. An increase in the remaining useful life, the residual value assumption, or in replacement quantities and unit values for sea defence assets will result in an increase in the valuation and vice versa.

The historical cost of the sea defence asset class is \$4,696,000.

The fair value measurement has been categorised as a Level 3 fair value based on inputs which are not based on observable market data.

Note 15: Investments

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Financial assets					
Equity investments	15(a)	-	396,000	-	348,000
Investments in managed funds	15(a)	45,538	45,538	-	-
Loan receivables	15(a)	16,663	16,663	-	-
Total	15(b)	62,201	458,201	-	348,000
Less current portion		-	-	-	-
Non-current portion		62,201	458,201	-	348,000
Note 15(a)					
Financial Assets					
At beginning of year		-	348,000	-	291,000
Additions		78,322	364,322	-	-
Revaluation surpluses / (deficits)		535	110,535	-	57,000
(Disposals)	15(e)	16,656	364,656	-	-
At end of year	15(d)	62,201	458,201	-	348,000
Less current portion		-	-	-	-
Non - current portion		62,201	458,201	-	348,000
financial assets include:					
Shares in Napier Port Holdings Limited	15(c)	-	396,000	-	348,000
Investment in managed funds		45,538	45,538	-	-
Loan receivable from Hawke's Bay Regional Council		16,663	16,663	-	-
		62,201	458,201	-	348,000

Note 15(b)

There were no impairment provisions on investments in the current period.

Note 15(c)

HBRIC Ltd acquired 100% of the shares in Port of Napier Ltd from Hawke's Bay Regional Council effective from 25 June 2012 for total consideration of \$ 177.5 million, paid for by way of a subscription to 177,500,000 ordinary shares in the capital of HBRIC Ltd at the value of \$1 per share.

During the year 45% of HBRIC's shareholding in Napier Port was listed on the NZX resulting in HBRIC Ltd owning 55% of the Napier Port through its shareholding in Napier Port Holdings Ltd. The investment in Napier Port Holdings Ltd is measured at fair value based on NZX prices.

Note 15(d)

Financial Assets designated at Fair Value through OCI (FVOCI)

Equity Investment in Napier Port Holdings Ltd

Equity Investments held through fund managers (Mercer and Jarden)

Financial Assets at Fair Value through OCI (debt instruments)

Investments in debt instruments including debt instruments held through fund managers.

Financial Assets at Amortised Cost

Trade Receivables

Related Party Loans

Note 15(e)

During the year HBRIC took part in a capital restructuring process in which its holdings of the Port of Napier (PONL) was reduced from 100% to 55%. As part of this business reorganisation, HBRIC sold its holdings of PONL shares to Napier Port Holdings Ltd (NPHL). HBRIC maintains a 55% ownership of PONL through a 55% shareholding in NPHL, who is the 100% holding company of PONL.

The capital restructure has supported the restructuring of PONL's balance sheet to accommodate the development of a new wharf and other capital projects.

The fair value of the investment in PONL at time of sale of shares was \$348m. The cumulative gain on the sale of shares recognised was \$172.5m

Note 16: Investment Properties

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Investment properties				
Land and building	8,200	-	7,970	-
Total investment properties	8,200	-	7,970	-
Balance at beginning of year	7,970	-	7,285	-
Additions	-	-	-	-
Disposals	-	-	-	-
Transfer to property, plant & equipment	-	-	-	-
Net gain/(loss) from fair value adjustments	230	-	685	-
Balance at end of year	8,200	-	7,970	-

Investment properties were independently valued at 30 September 2019 by a registered valuer with relevant experience of the property type and location.

The fair value has been determined by the valuer using a market approach based on comparable property sales within the area. The fair value measurement has been categorised as a Level 3 fair value based on inputs which are not based on observable market data.

Note 17: Loans and borrowings

Napier Port Holdings Limited (NPHL)

2020

Non-current	Maturity	Coupon	Committed Facilities NZ\$000	Undrawn Facilities NZ\$000	Capitalised Loan Costs NZ\$000	Carrying Value NZ\$000
Westpac New Zealand Limited facility	Jul-23	Floating	60,000	60,000	-	-
Industrial and Commercial Bank of China (New Zealand) Limited	Sep-24	Floating	80,000	80,000	-	-
Industrial and Commercial Bank of China (Asia) Limited facility	Sep-24	Floating	40,000	40,000	-	-
Total non-current			180,000	180,000	-	-

2019

Current	Coupon	Committed Facilities NZ\$000	Undrawn Facilities NZ\$000	Capitalised Loan Costs NZ\$000	Carrying Value NZ\$000
Westpac New Zealand Limited facility	Floating	65,000	27,000	-	38,000
ASB Bank Limited facility	Floating	55,000	13,000	-	42,000
Total current		120,000	40,000	-	80,000

Following the completion of the Initial Public Offering in August 2019, NPHL repaid its existing debt facilities with Westpac New Zealand Limited and ASB Bank Limited, and these facilities were closed.

NPHL has entered into three new facilities which provide total available facilities of \$180 million, to fund the completion of the 6 wharf expansion project and general corporate purposes. Establishment fees paid on the new facilities have been included as a prepayment within trade and other receivables until the facilities are drawn down.

The facility agreements require that certain covenants are met and will require NPHL to maintain or better specified Debt Coverage, Interest Coverage, Equity and Group Coverage ratios.

Security for the facilities with the banks is by way of negative pledge over the assets of NPHL in respect of both the sale of assets and other security interests.

Hawke's Bay Regional Investment Company Limited (HBRIC)

2020

During the 2020 financial year, HBRIC repaid and cancelled its \$10m credit facility with HBRC.

2019

Current	Committed Facilities NZ\$000	Undrawn Facilities NZ\$000	Capitalised Loan Costs NZ\$000	Carrying Value NZ\$000
Hawke's Bay Regional Council credit facility	10,000	3,500	-	6,500
Total current	10,000	3,500	-	6,500

Note 18: Cash and Cash Equivalents

Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Cash and cash equivalents				
	18,712	757	4,841	3,791
	-	-	-	-
Reconciled to Cash Flow Statement	18,712	757	4,841	3,791
Reconciliation of Surplus after Taxation to Net Cash Flows from Operating Activities				
Surplus after taxation	16,605	47,889	14,113	14,365
Add non-cash items:				
Fair value (gains)/losses	- 230	-	- 685	-
Fair value movement on cash flow hedges reclassified to the income statement	-	-	6,269	-
Depreciation and amortisation	12,999	-	11,629	-
Impairment of assets	-	-	-	-
Loss/ (gain) on sale of assets	- 1,715	1,738	-	-
Adjustment for sale of assets in receivables	-	-	12	-
Share of loss of equity accounted investee	-	-	1,103	-
Share based payments	375	-	-	-
Other non cash items	25	256	-	-
Deferred tax	328	-	- 2,406	-
Total non-cash items	11,782	1,994	15,922	-
(Deduct)/add other adjustments:				
Net (profit)/loss on sale of PPE	-	-	48	-
Effect on consolidation	-	-	-	-
Termination of interest rate swaps	872	-	-	-
Transaction costs arising on issuance of shares	- 1,992	-	4,608	-
(Decrease)/increase in non-current provisions	56	-	-	-
Total other adjustments	- 1,064	-	4,656	-
Movements in working capital:				
Increase/(decrease) in accounts payable	- 4,874	970	4,249	1,043
(Increase)/decrease in receivables	10,794	2,485	- 2,170	6
(Increase)/decrease in tax receivables	- 2,514	236	3,703	165
(Increase)/decrease in inventories	-	-	-	-
Total movements in working capital	3,407	1,752	5,782	884
Net Cash Inflow from Operating Activities	30,730	47,647	40,473	15,249

Note 19: Related-Party Disclosures

The parent entity in the group structure is HBRIC Ltd, which is 100% owned by Hawke's Bay Regional Council (HBRC). Other related parties include Port of Napier Limited and Napier Port Holdings Limited which are both subsidiaries of HBRIC Ltd.

The group undertakes transactions with HBRC and its related parties, all of which are carried out on a commercial basis. During the period, no material transactions were entered into with related parties except as disclosed below.

Certain directors of the group companies are also directors of other companies with whom the group companies transact. All such transactions are carried out on a commercial basis.

Transactions between the HBRIC Ltd Group and parent entity HBRC

HBRIC Ltd group entities entered into the following transactions with HBRC:

	19/20	18/19
	\$000	\$000
Sales of goods and services	-	-
Purchases of goods and services	101	53
Payment of interest	78	386
Payment of dividends	46,458	10,000

HBRIC Ltd group entities entered into the following subvention payments with HBRC, noting that subvention payments were made for the tax effect of the losses transferred.

	19/20	18/19
	\$000	\$000
Subvention payments	7	144

HBRIC Ltd group entities have the following year end balances arising from sales/purchases of goods and services with HBRC:

	19/20	18/19
	\$000	\$000
Intrabusiness receivables	9	-
Intrabusiness payables	63	448

The HBRIC Ltd parent company provided a loan facility to HBRIC Ltd of which the following amounts were drawn down:

	19/20	18/19
	\$000	\$000
Loan drawn down	-	6,500

During the year this facility was repaid in full.

HBRIC Ltd provided a loan to HBRC for the following amount:

	19/20	18/19
	\$000	\$000
Loan to HBRC	16,663	-

Transactions between the parent company and subsidiary

The following transactions were entered into between HBRIC Ltd and its subsidiary, Napier Port Holdings Limited:

	19/20	18/19
	\$000	\$000
Dividends received	46,708	10,000

	19/20	18/19
	\$000	\$000
Accounts receivable	-	2,816
Accounts payable	101	-

The HBRIC Ltd parent company entered into the following subvention payments with its subsidiary the Napier Port Holdings Limited, noting that subvention payments were made for the tax effect of transfer of losses of \$775k to the Port resulted in a loss offset of \$558k:

	19/20	18/19
	\$000	\$000
Subvention payments	217	5,708

Following the completion of the Initial Public Offering, Hawke's Bay Regional Investment Company Limited owns 55% of the ordinary shares of Napier Port Holdings Limited (previously 100%). Hawke's Bay Regional Investment Company Limited is wholly owned by Hawke's Bay Regional Council, which is the ultimate controlling party of the Group. Immediately prior to the IPO Port of Napier Limited (PONL) paid a fully imputed dividend to HBRIC of \$44.0 million and Napier Port Holdings Limited paid cash proceeds for the purchase of PONL shares to HBRIC of \$63.9 million as a return of capital.

PONL received a loss offset from HBRIC of \$558,000 for which PONL made a subvention payment of \$217,000.

PONL received a loss offset from HBRC of \$18,000 for which PONL made a subvention payment of \$7,000.

The amounts owing to related parties are paid in accordance with the Group's normal commercial terms of trade.

Certain directors of the Group are also directors of other companies with whom the Group transacts. All such transactions are on normal commercial terms.

Key management compensation

Compensation of the Directors and executives, being the key management personnel for group reporting purposes is as follows:

	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Short term employee benefits	4,007	126	2,916	231
Termination benefits	130	-	-	-
Share based payments	62	-	-	-
	<u>4,199</u>	<u>126</u>	<u>2,916</u>	<u>231</u>

Note 20: Capital Expenditure Commitments & Contingencies

	Note	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Capital commitments					
Capital expenditure contracted for at balance sheet date but not yet incurred as follows:					
Property, plant and equipment		131,971	-	8,853	-
Intangible assets		-	-	-	-
Investment property		-	-	-	-
Total capital commitments		131,971	-	8,853	-

Contingent Liabilities:

At balance date, there were no contingent liabilities (2019: Nil).

Financial Guarantees

The Group has financial performance guarantees in place, the maximum callable under the guarantees at 30 June 2020 is \$97,000 (2019: nil).

Note 21: Financial Instruments

Credit Risk

In the normal course of its business the Group incurs credit risk from accounts receivable, related party loans, bank balances and interest rate swap agreements. There is no significant concentration of credit risk and the Group has a policy of assessing the credit risk of significant new customers and monitors the credit quality of existing customers. Counterparties to cash and derivative financial assets are major banks, approved by the Directors. The related party loan is to a regional council with a strong balance sheet position that has no history of default. The Group's maximum credit risk exposure is as disclosed in the statement of financial position and there is no collateral or other security held.

The Group has trade receivables as financial assets that are subject to the expected credit loss model under NZ IFRS 9. For trade receivables the Group applies the NZ IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

In light of the COVID-19 impact on credit risks at the reporting date, the Group has recognised an expected credit loss allowance of \$339,000 in respect of its trade receivable balance at 30 June 2020. To measure the expected credit loss allowance amount, historical loss rates are adjusted to reflect forward-looking information. Trade receivables are grouped in accordance with their shared credit risk characteristics and global credit rating historical industry information applied to estimate future default and loss percentage rates. There have been no specific trade receivable balances written-off during the period.

The group has a loan receivable from Hawke's Bay Regional Council (HBRC) which is subject to the expected credit loss model under NZIFRS 9. The group has applied the 12 month expected credit loss allowance approach to measure the expected credit losses for this loan. As at 30 June 2020 the net carrying value of the loan amounted to \$16.6 million and there was no collateral held as security. Due to the strong balance sheet position of HBRC and the nature of the relationship between the group and HBRC, the group has not recognised any credit losses against this loan as at 30 June 2020.

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as and when they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash and borrowing facilities available to meet its liabilities when due, under both normal and adverse conditions. The Group's cash flow requirements and the utilisation of borrowing facilities are continuously monitored.

The following table sets out the contractual cash flows for all financial liabilities and derivatives:

Contractual Maturity Analysis	Carrying Amount	Cash flows To Maturity	Less than 1 Year	1 - 2 Years	2 - 5 Years	More than 5 Years
	\$000	\$000	\$000	\$000	\$000	\$000
Group						
2020						
Trade and other payables	9,072	9,072	9,072	-	-	-
Lease liabilities	785	877	250	244	383	-
Bank borrowings	-	-	-	-	-	-
Interest rate swaps	-	-	-	-	-	-
Forward exchange contracts	-	-	-	-	-	-
	9,857	9,949	9,322	244	383	-
2019	\$000	\$000	\$000	\$000	\$000	\$000
Trade and other payables	4,792	4,792	4,792	-	-	-
Bank borrowings	86,500	86,804	86,804	-	-	-
Interest rate swaps	6,269	6,269	6,269	-	-	-
Forward exchange contracts	-	-	-	-	-	-
	97,561	97,865	97,865	-	-	-

Contractual Maturity Analysis	Carrying Amount	Cash flows To Maturity	Less than 1 Year	1 - 2 Years	2 - 5 Years	More than 5 Years
	\$000	\$000	\$000	\$000	\$000	\$000
Parent						
2020						
Trade and other payables	114	114	114	-	-	-
Bank borrowings	-	-	-	-	-	-
Interest rate swaps	-	-	-	-	-	-
Forward exchange contracts	-	-	-	-	-	-
	114	114	114	-	-	-
2019	\$000	\$000	\$000	\$000	\$000	\$000
Trade and other payables	1,221	1,221	1,221	-	-	-
Bank borrowings	6,500	6,500	6,500	-	-	-
Interest rate swaps	-	-	-	-	-	-
Forward exchange contracts	-	-	-	-	-	-
	7,721	7,721	7,721	-	-	-

Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Interest Rate Risk

The Group utilises interest rate caps and swaps to manage interest rate exposures for future periods. The Group's main interest rate risk arises from loans and borrowings with variable rates, which expose the Group to cash flow interest rate risk. Generally, the Group enters into long-term borrowings at floating rates and swaps them into fixed rates. The Group's treasury policy defines the use of approved hedging instruments to manage interest rate exposures within minimum and maximum bands of fixed interest rate cover.

There were no interest rate swap agreements in place at 30 June 2020.

The effects of the interest rate swaps on the Group's financial position and performance are as follows:

	Group Actual 19/20 \$000	Parent Actual 19/20 \$000	Group Actual 18/19 \$000	Parent Actual 18/19 \$000
Less than 1 Year	-	-	20,000	-
1 - 2 Years	-	-	2,000	-
2 - 3 Years	-	-	12,500	-
Greater than 3 Years	-	-	50,000	-
	-	-	84,500	-

Interest Rate Sensitivity Analysis

At reporting date, if bank interest rates had been 100 basis points higher/lower with all other variables held constant, it would increase/(decrease) post tax profit or loss and other comprehensive income by the amounts shown below.

	Profit or Loss		Other Comprehensive Income	
	100bp Increase \$'000	100bp Decrease \$'000	100bp Increase \$'000	100bp Decrease \$'000
Cash and cash equivalents	70	-	70	-
Year End 2020	70	-	70	-
Interest rate Swaps	2,011	-	2,011	-
Year End 2019	2,011	-	2,011	-

Currency Risk

The Group undertakes transactions denominated in foreign currencies from time to time and exposure in foreign currencies arises from these activities. The Group has no exposure to foreign currency risk at the end of the reporting period.

Foreign exchange risk arises from commercial transactions and recognised assets and liabilities denominated in a currency that is not the New Zealand Dollar. The risk is measured through a forecast of highly probable foreign currency expenditures and hedged with the objective of minimising the volatility of the New Zealand Dollar cost of foreign currency purchases.

It is the Group's policy to hedge foreign currency risks above a certain value threshold as they arise and use forward foreign exchange contracts to manage these exposures.

Credit Facilities

	Group Actual 19/20 \$'000	Parent Actual 19/20 \$'000	Group Actual 18/19 \$'000	Parent Actual 18/19 \$'000
At reporting date total bank facilities were:				
Overdraft	1,000	-	1,000	-
Multi option credit facilities	180,000	-	130,000	10,000
Total	181,000	-	131,000	10,000
At reporting date usage of the bank facilities were:				
Overdraft	-	-	-	-
Multi option credit facilities	-	-	86,500	6,500
Total	-	-	86,500	6,500

The Port of Napier Limited had a multi-option facility with Westpac New Zealand Limited to an amount of \$65m with an expiry date of 30 June 2021. Also, Port of Napier Limited had facility agreements with ASB Bank Limited to an amount of \$55m which expired on 31 October 2019. Security for facilities with banks were by way of a negative pledge over the assets of the Port of Napier Limited in respect of both sale of such assets and other security interests.

During the 2020 financial year, HBRC repaid the \$6.5 mil loan drawdown and cancelled its \$10m credit facility with HBRC.

Fair Values

Fair value hierarchy

	Group Actual 19/20 \$'000	Parent Actual 19/20 \$'000	Group Actual 18/19 \$'000	Parent Actual 18/19 \$'000
Financial Assets				
Financial Assets at Fair Value - Level 1				
Investments in managed funds	45,538	45,538	-	-
Investment in Napier Port Holdings Limited	-	396,000	-	-
Investment in Port of Napier Limited	-	-	-	348,000
Financial Assets at Fair Value - Level 2				
Interest rate swaps	-	-	-	-
Foreign exchange option	-	-	-	-
Forward foreign exchange contracts	-	-	-	-
Financial Assets at amortised cost				
Cash	18,712	757	4,841	3,790
Receivables	12,750	-	13,230	2,618
Loan Receivable	16,663	16,663	-	-
	48,125	17,420	18,072	6,409
Total Financial Assets	93,663	458,958	18,072	354,409

Financial Liabilities				
Financial Liabilities at Fair Value (level 2) - Cashflow Hedges				
Current				
Interest rate swaps	-	-	6,269	-
Forward foreign exchange contracts	-	-	-	-
			6,269	
Non-current				
Interest rate swaps	-	-	-	-
Forward foreign exchange contracts	-	-	-	-
Financial Liabilities at Amortised Cost				
Overdraft	-	-	-	-
Trade payables	9,072	114	12,958	1,221
Borrowings	-	-	86,500	6,500
	9,072	114	99,458	7,721
Total Financial Liabilities	9,072	114	106,727	7,721

The carrying value of all financial assets and liabilities is equal to the fair value.

Estimation of fair value of financial instruments

The fair value of financial instruments is determined on a hierarchical basis that reflects the significance of the inputs used in making the measurements. The fair value hierarchy is:

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Capital Management

The Group's policy is to maintain a strong capital base, which is defined as total shareholders' equity, so as to maintain shareholder and banker confidence, and to sustain the future business development of the Group. The Group has established policies in capital management, including minimum requirements for interest cover, debt to debt plus equity ratio and total committed funding to maximum debt over the next 12 months.

The facility agreements require that certain covenants are met and will require the group to maintain or better specified Debt Coverage, Interest Coverage, Equity and Group Coverage ratios.

Note 22: Share-Based Payments

Fair Share Plan

At the time of the initial public offering employees of the Group were offered an interest-free limited recourse loan to purchase up to \$5,000 worth of ordinary shares at the price that the shares initially listed on the NZX. The shares are held in Trust on behalf of the employees until the employee's loans are settled in full. The employee loans are repayable on the earlier of the 10th anniversary of Napier Port Holdings Limited listing on the NZX, the date an employee ceases employment with the Group, or when an employee repays their loan balance. Any dividends paid by the Group while the employee loans are outstanding are credited against the employees' loan balance. If at the time employees are required to repay their loans the shares are worth less than the loan, the employees are not required to repay the loan balance but they will forfeit their shares.

As the conditions of the Fair Share plan give the employee the right, but not necessarily the obligation, to subscribe to shares the arrangement is considered for accounting purposes, an in-substance share option plan, and is accounted for under NZ IFRS 2 Share-Based Payments. Because the employees can leave at any time and repay their loans, or early repay their loans at any time, and take legal ownership of their shares, there is no vesting period and the full amount of the fair value of the award has been recognised at the grant date and there will be no further adjustment.

The fair value of the options at the grant date was determined using the Black Scholes option pricing model, taking into account the terms and conditions under which the options were granted. The following tables lists the inputs used at the time the options were granted.

Black Scholes Option Pricing Model 2019	
Exercise price	\$2.60
Dividend yield	2.32%
Expected volatility	18.7%
Risk free interest rate	0.86% - 1.92%
Expected life of the options	9.1 years

472,288 shares were granted under the Fair Share plan with an option fair value of \$0.68 per share. During the year ended 30 June 2020 an expense of \$321,000 has been recognised in the Consolidated Income Statement in respect of the Fair Share plan.

Executive Long-Term Incentive (LTI) Plan

In August 2019, the Group introduced an equity-settled LTI plan. Under this LTI plan, share rights are issued to participating executives and these have a two or three year vesting period. The vesting of share rights entitle the executive to the receipt of one Napier Port Holdings Limited ordinary share per share right at nil cost, plus additional shares to the value of any dividends which would have been paid on the underlying shares during the vesting period. Vesting is subject to the executive remaining employed by the Group during the vesting period, the achievement of certain EBITDA targets over the prospective financial information period (2 years), and total shareholder return (TSR) hurdles over the vesting period.

The proportion of share rights that vests depends on the Group's TSR performance ranking relative to the NZX50 index.

To the extent that performance hurdles are not met, or executives leave employment of the Group prior to vesting, the share rights are forfeited.

Number of Share Rights Issued:

Grant Date	19-Aug-19
Vesting Date	19-Aug-22
Balance at 30 June 2019	-
Granted During the Year	162,689
Lapsed During the Year	- 23,076
Balance at 30 June 2020	139,613

Share rights are valued as zero cost in-substance options at the date at which they are granted, using the Monte Carlo Option Pricing model. The following table lists the key inputs into the valuation:

Monte Carlo Option Pricing Model	
Grant Date	19-Aug-19
Vesting Date	19-Aug-22
Grant Date Share Price	\$2.60
Risk Free Interest Rate	0.94%
Expected Dividends	\$0.26
Valuation per Share Right	\$1.26

The weighted average remaining contractual life of the options at 30 June 2020 is 2.08 years.

During the year ended 30 June 2020, an expense of \$54,000 has been recognised in respect of the LTI plan in the Consolidated Income Statement.

Note 23: Events After Balance Sheet Date (Parent & Group)

There were no significant events after balance date



Note 24: Performance Against Statement of Intent Targets

	Note	Group Actual	Group Target	Parent Actual	Parent Target
2019/20					
Net debt to net debt plus equity		0%	<40%	0%	<10%
Interest cover (EBIT / interest paid)		18x	>3x	592x	>3x
EBITDA / total assets		8%	9%	10%	3%
Return on shareholders' funds		4%	5%	10%	3%
Ordinary Dividends		-	-	\$2.5m	\$10.2m
2018/19					
Net debt to net debt plus equity		29%	<40%	2%	<10%
Interest cover (EBIT / interest paid)		2x	>3x	22x	>3x
EBITDA / total assets		11%	9%	3%	3%
Return on shareholders' funds		7%	5%	4%	3%
Ordinary Dividends				\$10m	\$10m

Note 25: Legislative compliance

Section 67 of the Local Government Act 2002 requires the Board of Directors to complete the company's annual report within 3 months after the end of each financial year.

However as a result of the Covid-19 pandemic parliament passed legislation on 5 August 2020 to extend the statutory reporting time frames by up to two months in order to ensure that there is no reduction in the quality of the financial reporting and the audit of the annual reports.

The 2019/20 annual report was adopted by the board on 7 December 2020, one week after the statutory deadline. The delay was a result of timing issues affecting both the preparation of the report and completion of the audit.



Performance Statement

Governance

	Objective	Performance target	Performance
1	HBRIC Ltd maintains a strategic direction that is consistent with that of 100% shareholder Hawke's Bay Regional Council (Council).	HBRIC Ltd develops and maintains appropriate communication lines with Council to ensure HBRIC Ltd remains aware of Council's strategic priorities. By 1 March each year (unless otherwise agreed), HBRIC Ltd will submit a draft Sol for the forthcoming year for review and approval by Council.	HBRIC has presented to Councillors on a number of occasions to ensure the strategic direction of HBRIC Ltd is consistent with that of Council. The Draft Sol was submitted to council on 18 March 2020. The draft was delayed due to HBRIC having to reassess its financial performance as a result of an unfavourable IRD binding ruling limiting the transfer of Port IPO proceeds to Council.
2	HBRIC Ltd keeps Council informed of all significant matters relating to HBRIC Ltd and its subsidiaries, within the constraints of commercial sensitivity.	HBRIC Ltd submits regular written reports to Council in the financial year and presents seminars to Councillors when appropriate. Major matters of urgency are reported to Council at the earliest opportunity.	Satisfied. All major matters of urgency were reported to Council at the earliest opportunity.
3	Corporate governance procedures are appropriate, documented and reflect best practice.	The company's policies will be developed and reviewed in accordance with a schedule approved by the Board, and the company will work with and assist Council to ensure that there is alignment between Council and company policies.	A review of policies was performed during the 2020 year along with updates to policies as needed.
4	Directors make an effective contribution to the HBRIC Ltd board, and their conduct is in accordance with generally accepted standards.	The Board will conduct a formal biennial performance evaluation for each HBRIC Ltd director. The Governance committee will review the training needs of individual HBRIC Ltd directors, and ensure training is provided where required.	Scheduled for 2021 Ongoing
5	HBRIC Ltd's process for the selection and appointment of directors to the boards of subsidiary and monitored companies is rigorous and impartial.	The process followed for each appointment to a subsidiary or monitored company board is transparent, fully documented and in line with Council's approved policies and procedures.	Director appointments made during the year complied with Council/HBRIC Ltd policies.
6	Subsidiary companies complete, on a timely basis, Statements of Intent that meet best practice standards.	HBRIC Ltd will engage with subsidiary companies prior to the Sol round in each year regarding the structure and content of their Sol. In each year, subsidiary companies submit draft Statements of Intent to HBRIC Ltd in sufficient time for HBRIC Ltd to submit a Final SOI by 30 June. HBRIC Ltd will review Statements of Intent and respond to the subsidiaries and make recommendations to Council, including on any material changes that are proposed, within six weeks of receipt.	Not required under section 71A of Local Government Act 2002 Not required under section 71A of Local Government Act 2002 Not required under section 71A of Local Government Act 2002
7	Subsidiary companies that are CCTOs comply with the Local Government Act's requirements that their principal objectives be: <ul style="list-style-type: none"> · achieving the objectives of its shareholders as set out in the Sol; · being a good employer; · exhibiting a sense of social and environmental responsibility; and · conducting their affairs in accordance with sound business practice. 	HBRIC Ltd will review the companies' performance in the context of these statutorily required objectives.	Satisfied - HBRIC Ltd receives regular investor updates published by the Port of Napier Limited

Group strategic, financial and sustainability objectives

	Objective	Performance target	Performance
1	Subsidiary companies adopt strategies that are compatible with the strategic direction of HBRIC Ltd and Council.	HBRIC Ltd will review the strategic direction and outcomes published by the Napier Port Holdings Limited to ensure that they align with those of HBRIC.	Satisfied.
2	Subsidiary companies adopt strategies that contribute to regional growth.	HBRIC Ltd will encourage subsidiary companies to seek opportunities that are both commercially sound and are capable of enhancing regional growth, and actively engage them with regard to specific opportunities that may arise.	Satisfied - Napier Port continues to focus on increased trade growth and is currently in the process of expanding its operations by investing in the construction of a new wharf.

Parent company financial objectives

	Objective	Performance target	Performance
1	HBRIC Ltd financial and distribution performance meets the shareholder's expectations.	HBRIC Ltd pays a dividend for the 2020 financial year that meets or exceeds the forecast dividend and achieves other performance targets set out in section 7.	Satisfied - \$46.5m of dividends paid to Council during the year. \$44m was paid out of proceeds from the sale of Napier Port shares to Napier Port Holdings Limited. \$2.5m was paid out of dividends received from Napier Port Holdings Limited in December. No final dividend was paid to HBRC as a result of Napier Port Holdings Limited's decision to not pay a dividend in June due to the uncertainty as a result of COVID19.
2	HBRIC Ltd's investments provide an appropriate return in relation to their business risk, and against external benchmarks.	HBRIC Ltd will periodically review the performance of subsidiary companies and other investments against external benchmarks and assess the value of the investment in the individual company in relation to its inherent business risk and community benefits.	During the year HBRIC completed a 45% sell down of its Port of Napier shares resulting in a 55% shareholding in the newly formed Napier Port Holdings Limited Company which owns 100% of Port of Napier. HBRIC is currently working with HBRC to develop a comprehensive group investment strategy. The outcome of these discussions will determine the future investment strategies of HBRIC.

Independent Auditor's Report

To the readers of Hawkes Bay Regional Investment Company Limited and group's financial statements and performance information for the year ended 30 June 2020

The Auditor-General is the auditor of Hawkes Bay Regional Investment Company Limited (the company and group). The Auditor-General has appointed me, Karen Young, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements and the performance information of the company and group, on his behalf.

Opinion

We have audited:

- the financial statements of the company and group on pages 12 to 50, and 52, that comprise the statement of financial position as at 30 June 2020, the statement of profit or loss, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information; and
- the performance information of the company and group on pages 51, 53 and 54.

In our opinion:

- the financial statements of the company and group on pages 12 to 50, and 52:
 - present fairly, in all material respects:
 - its financial position as at 30 June 2020; and
 - its financial performance and cash flows for the year then ended; and
 - comply with generally accepted accounting practice in New Zealand in accordance with New Zealand equivalents to International Financial Reporting Standards; and
- the performance information of the company and group on pages 51, 53 and 54 presents fairly, in all material respects, the company and group's actual performance compared against the performance targets and other measures by which performance was judged in relation to the company and group's objectives for the year ended 30 June 2020.

Our audit was completed on 7 December 2020. This is the date at which our opinion is expressed.

The basis for our opinion is explained below, and we draw attention to the impact of Covid-19 on the company and group. In addition, we outline the responsibilities of the Board of Directors and our responsibilities relating to the financial statements and the performance information, we comment on other information, and we explain our independence.

Emphasis of matter – Impact of Covid-19

Without modifying our opinion, we draw attention to the disclosures about the impact of Covid-19 on the company and group as set out in Notes 1.4, 2.3, 6, 10, 21 and 25 to the financial statements and page 54 of the performance information.

Basis for our opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the Board of Directors for the financial statements and the performance information

The Board of Directors is responsible on behalf of the company and group for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Board of Directors is also responsible for preparing the performance information for the company and group.

The Board of Directors is responsible for such internal control as it determines is necessary to enable it to prepare financial statements and performance information that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the performance information, the Board of Directors is responsible on behalf of the company and group for assessing the company and group's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors intends to liquidate the company and group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors' responsibilities arise from the Local Government Act 2002.

Responsibilities of the auditor for the audit of the financial statements and the performance information

Our objectives are to obtain reasonable assurance about whether the financial statements and the performance information, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers, taken on the basis of these financial statements and the performance information.

We did not evaluate the security and controls over the electronic publication of the financial statements and the performance information.

For the budget information reported in the financial statements and performance information, our procedures were limited to checking that the information agreed to the company and group's statement of intent.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements and the performance information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company and group's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We evaluate the appropriateness of the reported performance information within the company and group's framework for reporting its performance.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company and group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the performance information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company and group to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements and the performance information, including the disclosures, and whether the financial

statements and the performance information represent the underlying transactions and events in a manner that achieves fair presentation.

- We obtain sufficient appropriate audit evidence regarding the financial statements and the performance information of the entities or business activities within the company and group to express an opinion on the consolidated financial statements and the consolidated performance information. We are responsible solely for the direction, supervision and performance of the company and group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify in our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other information

The Board of Directors is responsible for the other information. The other information comprises the information included on pages 2 to 54, but does not include the financial statements and the performance information, and our auditor's report thereon.

Our opinion on the financial statements and the performance information does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements and the performance information, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements and the performance information or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report the fact. We have nothing to report in this regard.

Independence

We are independent of the company and group in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1: International Code of Ethics for Assurance Practitioners, issued by New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with, or interests in, the company and group.

Karen Young

Karen Young
Audit New Zealand
On behalf of the Auditor-General

Wellington, New Zealand